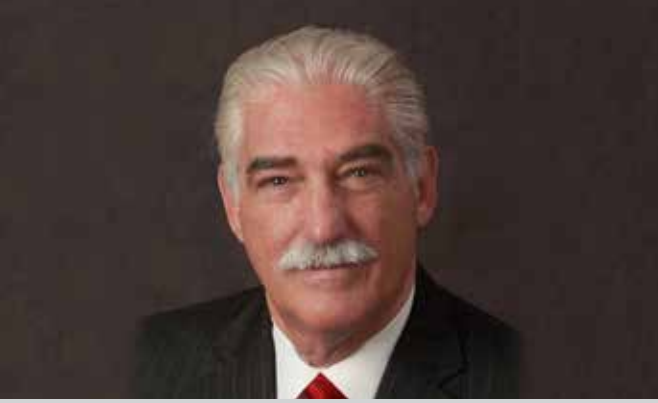




BTEA NEWS

I N T E G R I T Y • V A L U E • S A F E T Y



Louis J. Coletti
President & CEO
Building Trades Employers' Association

PRESIDENT'S MESSAGE

Many developers and owner's representatives will, even today, acknowledge the superiority of union construction companies' ability to better manage a project, better meet tight schedules, better supervise safe construction sites and build a better quality project than our non-union competition.

There still remains work to be done in terms of reducing the cost differential between union and non-union work. Project Labor Agreements have helped but we cannot lose our focus on the continued need to reduce union construction costs now that the market seems to be recovering. The problem has not gone away and won't go away unless we continue these efforts. Our non-union competition continues to get better. If we can reduce our costs to a reasonable differential, most developers have said they wouldn't even look at hiring a non-union contractor.

Even in their highly critical report, *Construction Labor Costs*, the Regional Plan Association acknowledges that "union labor has been a key channel of upward mobility for millions of Americans."

New York City no longer has good blue collar jobs to sustain its middle class. New York City real estate development and public works projects cannot be outsourced overseas. They will be built right here in New York City—the only question is how they will be built and who will build them. That should be a factor to be considered when owners are making decisions on whether to hire a union or non-union contractor.



Brookfield Properties, Columbia University and the Port Authority of NY & NJ Honored at BTEA 2013 Alfred G. Gerosa Leadership Dinner

OVER 600 PEOPLE ATTENDED the BTEA's 2013 Alfred G. Gerosa Leadership Dinner on April 25. The event honored Joseph A. Ienuso of Columbia University, Sabrina Kanner of Brookfield Properties and Steven Plate of The Port Authority of New York & New Jersey.

[See photos on page 4](#)

2013 BTEA Construction Industry Safety Report Card



THE BTEA HELD a Construction Industry Safety Report Card seminar on March 21, 2013, at the General Society of Mechanics and Tradesmen of the City of New York. The seminar featured reports from Kay Gee, Director for the Manhattan Office of OSHA, and Michael Alacha, Assistant Commissioner for Engineering and Emergency Operations at the New York City Department of Buildings. The seminar also featured a panel discussion on best safety practices, including speakers Jeff Hutchens of Turner Construction Company and Co-Chairman of the BTEA Safety Committee, and Dwayne Carter of Tishman Construction Corporation.



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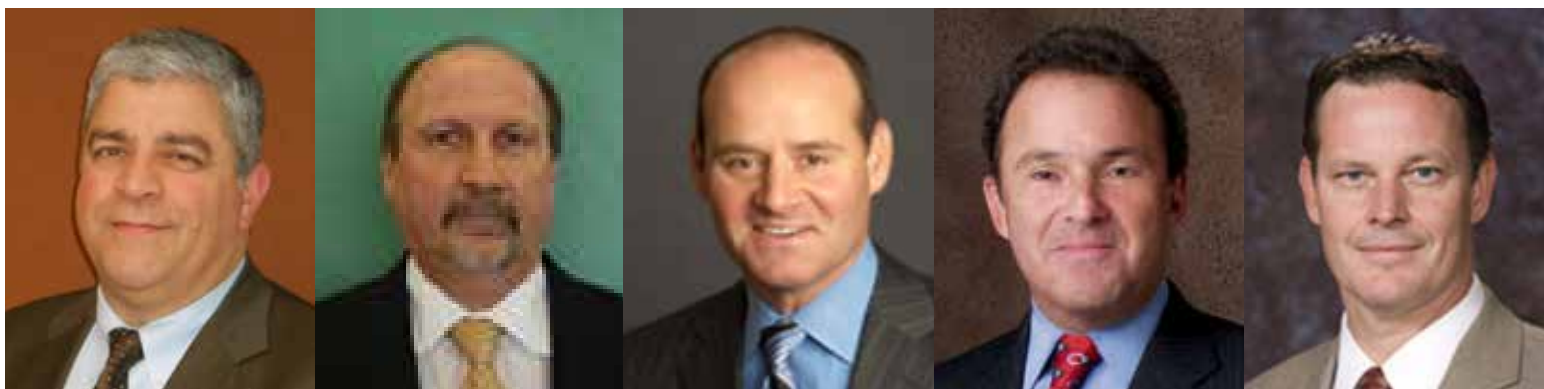
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Skyline Steel Corp.

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Contractors' Association
of Greater New York
Turner Construction Company

Allan Paull
Building Contractors
Association
Tishman Construction Corp.

Subcontractor Roundtable

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Center Sheet Metal, Inc

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Turner Construction Company

Ken Buettner
Hoisting and Scaffolding
Trade Association
York Scaffold Equipment Corp.

Minority and Women Owned Business Council

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Subcontractors
Trade Association
Donaldson Traditional Interiors

Paul Viera
The National Electrical Contractors
Association, New York Chapter
IDL Communications and Electric



BTEA Language Helps Contractors with New York City Paid Sick Leave Bill

BTEA ASSOCIATION MEMBERS and Executive Committee member Joseph Leo recently testified at a New York City Council hearing on proposed Paid Sick Leave legislation on March 22, 2013. BTEA President & CEO Louis J. Coletti, along with other BTEA members, voiced the Association's opposition to this legislation to city lawmakers. The Paid Sick Leave bill will increase construction costs and cause the loss of Building Trades Union jobs. According to BTEA President & CEO Louis J. Coletti, "The New York City union construction industry provides some of the best wages and benefits of any industry, and the City Council should not impede the opportunity for union contractors to compete and win projects that employ Building Trades Union workers."

As a result of the testimony offered by BTEA representatives, the impact of this legislation on union construction contractors was lessened by the inclusion of language which says that employees covered by a collective bargaining agreement that provides for paid sick days off in the form of leave, compensation or comparable benefits such as vacation time or personal time would not be subject to the sick leave provisions in the legislation.

Upcoming Meetings

Meeting	Location	Date And Time
MWBE Committee Meeting	BTEA Conference Room 1430 Broadway, Suite 1106	Thursday July 18, 2013, 8:00 AM
New Construction Site Signage Requirements Seminar	Scandinavia House 58 Park Avenue (Between 37th & 38th Streets)	Wednesday July 24, 2013, 8:00 AM
Strategic Planning Committee Meeting	Skanska USA Building Inc. 350 5th Avenue #32 (Empire State Building)	Thursday August 1, 2013, 8:00 AM
Association Executives Meeting	BTEA Conference Room 1430 Broadway, Suite 1106	Wednesday September 4, 2013, 8:00 AM
Executive Committee Meeting	BTEA Conference Room 1430 Broadway, Suite 1106	Thursday September 26, 2013, 8:00 AM
Association Executives Meeting	BTEA Conference Room 1430 Broadway, Suite 1106	Tuesday October 1, 2013, 8:00 AM
Board Of Governors Meeting	Le Parker Meridien 119 West 56th Street (Between 6th & 7th Avenues)	Thursday October 17, 2013, 8:00 AM
Healthcare Trends: Design, Construction And Healthcare Development Case Studies	Scandinavia House 58 Park Avenue (Between 37th & 38th Streets)	Wednesday October 30, 2013, 8:00 AM
Safety Conference	Sheraton New York Times Square 811 Seventh Avenue (At 53rd Street)	Thursday November 7, 2013, 8:00 AM
Executive Committee Meeting	BTEA Conference Room 1430 Broadway, Suite 1106	Thursday November 14, 2013, 8:00 AM
Board Of Governors Meeting	Le Parker Meridien 119 West 56th Street (Between 6th & 7th Avenues)	Thursday December 12, 2013, 8:00 AM

BTEA 2013 Alfred G. Gerosa Leadership Dinner

A shot of the crowd of over 600 attendees from the balcony.



Reverend Jacques De Graff and New York City Council Member Inez Dickens enjoying the dinner.



2013 Dinner Executive Co-Chairmen Jay Badame of Tishman Construction Corporation and Pat Di Filippo of Turner Construction Company present Steven Plate of the Port Authority of New York & New Jersey with his award.



2013 Dinner Executive Co-Chairman Ralph Esposito of Lend Lease (US) Construction LMB, Inc. presents Joseph Ilenuso of Columbia University with his award.



Richard Kennedy of Skanska USA Building and 2013 Dinner Vice Chairman addresses the crowd.



Dinner Honoree Sabrina Kanner of Brookfield Properties with BTEA member Peter Marchetto of Tishman Construction Corporation.



David Pinter of Zwicker Electric and 2013 Dinner Vice Chairman sits with Gary LaBarbera, President of the Building and Construction Trades Council of Greater New York.



BTEA Seminar Series Highlights Key Issues

The BTEA's 2013 Seminar Series has featured as speakers and panelists a number of distinguished industry professionals. Seminar topics have included New York City Infrastructure, Risk Management & Insurance and Owners' Views. The next 2013 BTEA Seminar, Healthcare Trends: Design, Construction and Healthcare Development Case Studies, will take place on Wednesday, October 30, at Scandinavia House.

Construction Risk Management Essentials & the Changing Insurance Market

ON APRIL 10, a panel of insurance and legal professionals addressed construction risk at the BTEA's insurance seminar. Speakers included Geoffrey Hall of ACE USA, David Marino of AON Construction Services, Mitchell Reiter of Goldberg & Connolly, Richard Resnick of Project Risk Consultants and Tanya Santry of Lend Lease (US) Holdings, Inc. The seminar was moderated by Henry Goldberg, Managing Partner at Goldberg & Connolly.



An Owner's View: A Roundtable with New York's Owners

THE OWNER'S ROUNDTABLE took place on May 16 and featured owners and developers who identified and explored their relationships with the construction industry and what they need from contractors and subcontractors to help them build effectively in New York. Panelists included William Dacunto of Silverstein Properties, Francis Greenburger of Time Equities, Inc. and Christopher Jaskiewicz of Gotham Organization, Inc. Terri Coffel, Partner at Citrin Cooperman, moderated the seminar.



BTEA To Develop 2014-17 Strategic Plan



Richard Kennedy
Skanska USA Building

Michael Russo
Fresh Meadow Mechanical Corp.

THE BTEA HAS RECENTLY appointed a Strategic Planning Committee to plan the future of the organization for 2014-2017, Richard Kennedy of Skanska and Michael Russo of Fresh Meadow Mechanical will lead the effort. The committee will report its findings to the Board of Governors by December 2013.

Save the Date!

BTEA 2013 SAFETY CONFERENCE

Thursday, November 7, 2013

Sheraton New York Times Square

811 Seventh Avenue

(At 53rd Street)

New York, NY 10019

BTEA 2013 Golf Outing

The BTEA held its annual 100 Golf Classic on Monday, June 17, at the Alpine Country Club in Demarest, New Jersey. The event was well attended and included a reception and awards dinner.



BTEA Partners With New York Fire Safety Academy



Jeff Hutchens
Turner Construction Company



Joel Pickering
Lend Lease (US) Construction
LMB, Inc.

TAMPERING WITH STANDPIPES

The FDNY and the NYFSA considers any tampering with a Standpipe System to be a serious event. Tampering with a standpipe system endangers the lives of construction workers, as well as the safety of responding firefighters in the event a fire was to occur.

TAMPERING INCLUDES:

- Removing caps from floor outlets.
- Shutting down valves without proper notification or permission.
- Placing rubbish or cans into Fire Department connections.
- Any deliberate action which can impair the ability of the standpipe system to function as designed.

Any person found tampering with or taking any measure that will compromise the effectiveness of fire protection systems in buildings under construction will face criminal prosecution.

A MAJOR PART of the BTEA's emphasis on construction safety includes its affiliation over the past three years with the New York Fire Safety Academy (NYFSA).

The NYFSA provides educational programs for New York City construction industry personnel on fire prevention and fire safety in order to eliminate fires on jobsites and prepare personnel properly in the event of fire. Specifically, the NYFSA programs are designed around the FDNY Fire Codes, particularly Chapter 14, "Fire Safety During Construction, Alteration and Demolition." Under the leadership of Executive Director Carol Karlin, the NYFSA has led the local construction industry's efforts on fire safety and prevention through the creation of educational and research opportunities. With the assistance of board members Jeff Hutchens of Turner Construction and Joel Pickering of Lend Lease, the NYFSA has been instrumental in the development of the training curriculum for construction site Fire Safety Managers. In addition, the NYFSA has been responsible for research projects such as the testing of the flammability of materials for construction shanties and the testing of a variety of fire prevention devices.

For more information on the NYFSA, please visit its website at www.nyfsa.com.

240/241 Scaffold Reform

THE BTEA, as part of the Lawsuit Reform Alliance of New York, has been meeting with members of the Governor's office and New York State legislative leaders in an effort to pass legislation which would amend the 240/241 Scaffold Law by changing the "absolute liability" standard to a "comparable liability standard" where contractors can submit information to a jury in cases where workers negligence or failure to follow safety procedures contributed to the incident. New York State is the only state in the nation with this law.

The legislation was stalled in the New York State Assembly this past session largely by the Trial Attorneys Association. The BTEA and Scaffold Reform Alliance plan to continue a campaign for reform of this law in 2014.

General liability insurance costs have increased 200-400% over the last 18 months and there are now no more than 3 insurance carriers who will offer this insurance for the construction industry.

On a private construction project, insurance costs are estimated to be around 8% - with 4% directly attributed to the 240 Scaffold law. For a \$100 million project, that is \$5 million; for a \$500 million project that is \$20 million in excess insurance premiums.

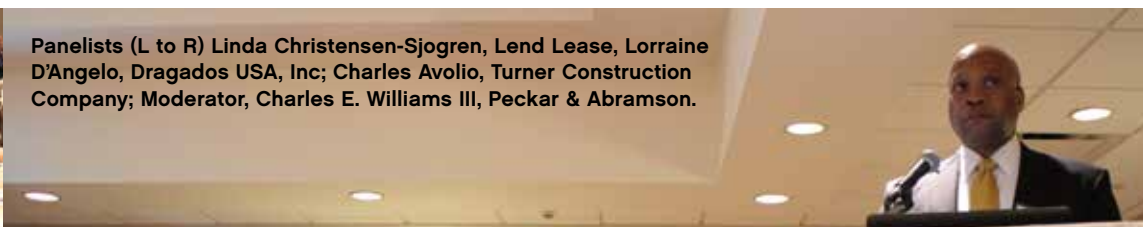
The 240/241 Scaffold Law is one of the prime factors causing the high cost of construction in New York City.

BTEA Holds Seminar on NYC MWBE Law

THE BTEA-SPONSORED Construction Industry Compliance and Integrity Institute (CICII) is an effort undertaken by the construction industry, working with government, to increase awareness of laws, regulations and practices that New York City construction companies must comply with to do business in this industry and in New York City. On March 14, 2013, the BTEA and CICII hosted a half-day program titled "The New NYC MWBE Law: Compliance for Construction Contractors." The event, moderated by Charles E. Williams, III of Peckar & Abramson, covered New York City Local Law 1 of 2013 and other pressing compliance issues. New York City Deputy Mayor for Operations Cas Holloway was the keynote speaker. Additional featured speakers included industry professionals from Peckar & Abramson, the New York City Mayor's Office of Contract Services, the New York City Department of Small Business Services, Turner Construction Company, Lend Lease Americas and Dragados.



Deputy Mayor
Cas Holloway



Panelists (L to R) Linda Christensen-Sjogren, Lend Lease, Lorraine D'Angelo, Dragados USA, Inc; Charles Avolio, Turner Construction Company; Moderator, Charles E. Williams III, Peckar & Abramson.





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Campaign To Promote BTEA Member Contractors

The BTEA has launched a new ad campaign to run in *City & State*, *Engineering News Record*, *Crain's New York* and other industry publications. The campaign goal is to promote the value of BTEA contractors on projects and for New York City's middle class.



CM/GC-Subcontractor Business Forum To Examine Construction Practices

The BTEA has retained the consulting firm FMI to facilitate a series of meetings between construction managers/general contractors and subcontractors to discuss business related issues designed to improve the construction process. (The Construction Business Forum will hold its first meeting in the fall.) Agenda items to be discussed include: risk, prompt payment, change orders, project coordination and communication and safety.



Peter Cafiero
Island Painting
Subcontractor
Roundtable Co-Chair



Victor Gany
Center Sheet Metal, Inc.
Subcontractor
Roundtable Co-Chair