

BUILDING A STRONGER NEW YORK, ONE JOB AT A TIME



**Building Trades
Employers'
Association**

www.bteany.com

A Message from Louis J. Coletti President & CEO, Building Trades Employers' Association (BTEA)

The skyline of New York City can take your breath away. The buildings, tall and strong, scraping the sky, are magnificent to behold. So too are the miles of roads, bridges and mass transit that span across our metropolis and function as the veins for this city's heart of commerce.

Those buildings, roads and mass transit projects were built by BTEA contractors and with the hands of building trade union workers. It is a testament to BTEA construction companies, their exceptional project management staff and building trade union workers they supervise.

The New York City union construction industry – both the BTEA contractors and building trade unions – are the most sophisticated builders in the world. The only organization that represents union contractors, the BTEA is confident that we produce a superior product, in terms of project management skill, quality, safety and reliability.

Our track record speaks for itself. Just look at the incredible projects we have worked on in the last several years that have brought pride and acclaim to our city: Yankee Stadium, Citi Field, Madison Square Garden and the World Trade Center, just to name a few.

In addition to the quality of construction, our importance to the economic fabric of New York is unparalleled. The good jobs that we create provide the financial support that allows a middle class to flourish in New York City. The middle class serves as an engine that drives the economy as a whole and makes this city a more prosperous place to live and work.

Moreover, our industry has always embraced new immigrant communities – bringing them into that middle class – and continues to do so. BTEA contractors keep encouraging minorities and women to enter the construction business to keep that tradition alive.

With that said, as times change we must continue to be productive and cost effective to maintain the jobs that will sustain New York as a 21st Century world-class City. The only way to do that is for contractors and labor to adjust to marketplace realities in order to generate the projects that will provide for the next generation of workers.

Taken together, BTEA contractors and their building trade unions can be seen as building both the physical and human infrastructure that make this town what it is. So the next time you look at the skyline, keep in mind not only the physical infrastructure, but the construction managers, general contractors, specialty trade contractors and building trade men and women who put them there.